

SOLUTIONS OVERVIEW

Industrial Scientific people are dedicating their careers to eliminating death on the job in this century.

Three Keys to an Effective Gas Detection Program

With a vision to eliminate death on the job in this century, Industrial Scientific knows it's simply not enough to arm every worker in hazardous environments with a gas detector. Even the most reliable monitor cannot keep workers truly safe in the field if it is improperly used or poorly maintained.

Unsafe behaviors

- Ignoring alarms
- Turning off a gas detector in alarm
- Using gas detectors without calibrating or bump testing

Service pains

- Instruments are not ready in emergencies
- High order processing, labor and shipping costs
- Lack of available staff for servicing

Successful gas detection programs include the following:



Reliable Equipment

Every worker needs robust, reliable gas detectors and docking stations to keep them safe in hazardous environments.



Safe Behavior

Gas detectors are completely ineffective if used improperly. Visibility into alarm events and unsafe behaviors provides teams the data needed to take the corrective and preventive actions that keep them safe.



Painless Service

Gas detection isn't core to most businesses, yet it requires significant time and money as instruments require regular maintenance and repairs. Cost-effective, timely and painless service is required to keep instruments in working condition and ready to protect.




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The Gas Detection People

**INDUSTRIAL
SCIENTIFIC**

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	Traditional Purchase Gas Detectors and Accessories	iNet InSite iNet DS Docking Stations and iNet Control	iNet Gas Detection as a Service 
Reliable Equipment			
Gas Detectors	✓		✓
Gas Detector Accessories	✓		✓
Calibration Gas	Purchase separately**	Purchase separately**	Purchase separately**
iNet DS Docking Stations		✓	✓
Safe Behavior			
iNet Control		✓	✓
Automatic Calibration		✓	✓
Automatic Bump (Function) Testing		✓	✓
Print/Save Certificates & Documentation		✓	✓
Configurable Alerts & Reports		✓	✓
Equipment Group Management & Visibility		✓	✓
Alarm Analysis		✓	✓
Mobile / Offline Operation		✓	✓
Gas Detector Program Performance Index		✓	✓
Painless Service			
Hosted, In-The-Cloud Software		✓	✓
Remote Installation & Training		✓	✓
Automatic Gas Detector & Software Upgrades		✓	✓
Auto Replenishment of Calibration Gas**		✓	✓
Calibration Gas Cylinder Monitoring		✓	✓
Fleet & Sensor Monitoring			✓
Proactive Instrument Exchange			✓
Factory-Certified Instrument Service			✓
Replacement & Repair Parts Included			✓
No Labor or Shipping Fees			✓
Dedicated iNet Support Team			✓
Multi-Language Live Support			✓
Flexible Fleet Sizing			✓
Discounted Instrument Rental Services			✓
Discounted Calibration Gas			✓
Gas Detector Setup Support at Launch			✓
Fixed Monthly Costs			✓
Onsite Installation			✓*
Onsite Training			✓*



*Onsite installation and onsite training are optional for 1-5 docking stations and are included in installations with more than 5 docking stations.

**Calibration gas supply is not included in the pricing of any of our solutions. Industrial Scientific's Calibration Gas Auto Replenishment Program is optional with both iNet and iNet InSite.