Don't Buy Gas Detectors

Subscribe to
Gas Detection as a Service

iNet®

airmet
Work with Confidence

Distributed by: Air-Met Scientific Pty Ltd

Air-Met Sales/Service
P: 1800 000 744
F: 1800 000 774
E: sales@airmet.com.au

Air-Met Rental
P: 1300 137 067
E: hire@airmet.com.au
W: www.airmet.com.au

Adelaide | Brisbane | Gladstone | Mackay | Melbourne | Perth | Sydney

The Gas Detection People

INDUSTRIAL SCIENTIFIC

www.indsci.com

What is iNet?

iNet is a **software-based service** that solves these common gas

"We cannot maintain our gas detectors."

"Costs are

"We don't have time to keep records."

"We really don't know

"We can't possibly follow all the

How Gas Detection as a Service Works

1. Operators dock gas detectors owned by Industrial Scientific.

4. iNet sends real-time alerts and status reports.

5. When iNet detects a problem, Industrial Scientific rushes a replacement gas detector to you.

detection challenges.

too high and unpredictable."

what's happening in the field."

warnings in the user manuals."

2. Docking Stations perform bump tests, calibrations and record-keeping.

3. iNet Control provides visibility into your gas detection program via the Web.

Gas Detection as a Service *is proven ...*

134,350,000,000 +	Datalog Readings
11,530,000 +	Alarm Events
97,772 +	Gas Detectors
13,343 +	Docking Stations
4,688 +	Customer Sites
10 +	Years of Experience

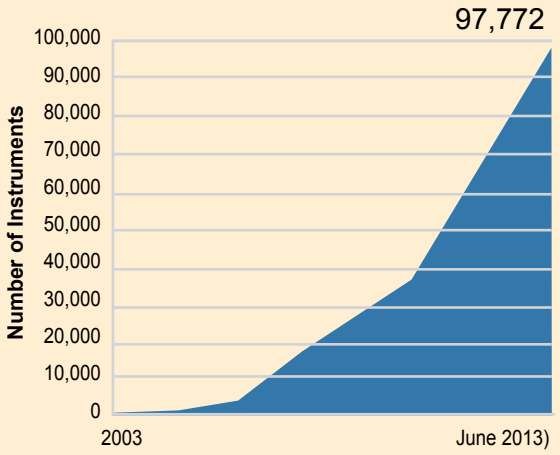
Customers in Australia, Belgium, Canada, China, Denmark, Finland, France, Germany, Iceland, Indonesia, Ireland, Latvia, Netherlands, New Zealand, Norway, Poland, Portugal, Qatar, Russia, Singapore, Sweden, Switzerland, Taiwan, United Kingdom and United States.

As of June 2013

iNet Customers

Oil & Natural Gas Producers
Diversified Manufacturers
Utilities
Petroleum or Ethanol Refiners
Chemical Manufacturers
Municipalities
Steel Producers
Mines
Service Providers
. . . and others

Gas Detection as a Service *is growing ...*



What iNet Does

"We converted to an iNet subscription years ago. No doubt, it has been the best choice versus buying the gas detectors outright. It is the safest, most advanced system for gas detection. I probably won't ever use anything else."

Greg Barlow, CSP, RSM
EHS Manager
Collier County Government
Risk Management Department
Naples, FL

"Our iNet subscription gives us full control and visibility with less effort. Since we have been using the iNet service, we have had no downtime."

Andreas Guderian
Manager
Lohmann, GmbH
Steinfurt, Germany

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iNet

iNet gives you help from The Gas Detection People

Gas detection is probably not core to what you do. But, it's all that we do. It's what we love to do.

- **Overcome staffing shortages**

  Outsourcing gas detection to Industrial Scientific makes sense. If your team is expected to keep doing more with fewer people, let us handle the gas detection part.

- **Increase Productivity**

  Gas detectors keep your people safe, but they can't add much to your bottom line. iNet automates time-consuming maintenance tasks. That way, your team can be more productive and focused on revenue-generating activities.

iNet gives you a safer workplace

On average, gas detectors in the iNet fleet go into high alarm once every ten days. Do you know how many high alarms your facility had? iNet gives you information and tools to fix problems before they happen.

• Use data more effectively

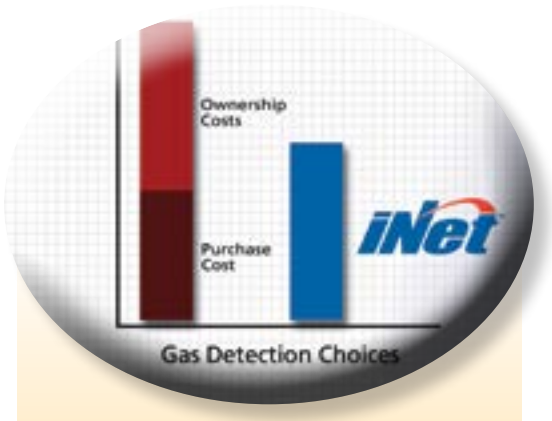
iNet connects your gas detectors to powerful software. It collects, analyzes and simplifies useful data.

• Boost equipment reliability

With automated maintenance, your gas detectors will be in top working condition – ready to protect workers on the next shift.

• Prove compliance

iNet documentation proves compliance to external auditors. Custom settings can also measure internal compliance to your own standards.



iNet gives you cost savings

The purchase price is only part of a gas detector's total cost. You have to maintain it. You have to wait for it to be serviced. iNet eliminates unnecessary ownership and maintenance costs.

• Optimize your fleet size

iNet virtually eliminates instrument downtime. You won't have to buy and maintain a stock of replacements.

• Cut unnecessary costs

All-inclusive pricing allows you to cut extra purchasing, shipping and inventory costs.

• Increase productivity

Automated maintenance saves time and reduces your labor costs.

• Standardize your equipment training

Training workers on different gas detectors can be costly and confusing. iNet makes it easy to standardize equipment for one or several facilities.

iNet helps your company with environmental compliance

When you subscribe to iNet, Industrial Scientific assumes responsibility for managing your gas detection waste streams. We have an established waste recycling program that manages the reuse of electronic equipment, post-consumer recyclable materials and hazardous waste.

photo by Matthew Court

iNet Control is the first hosted software for managing gas detector fleets. This service is included with every iNet subscription, providing visibility into alarms, maintenance and usage.

- Track your performance
- Compare your performance to industry averages
- Monitor trends to identify potential problems
- Encourage employee compliance
- Configure data and reports
- Decide who receives e-mail reports and how often (See report types below)

• Are your people using gas detectors that work?

With iNet Control, you'll know which gas detectors are being used without a bump test or calibration. iNet Control shows you sensor-level detail on each gas detector. You'll know which of your job sites are at risk.

• Are they being used correctly?

With iNet Control, you'll know if any employees turned off their gas detectors in alarm conditions. And, you'll know when a gas detector's alarm settings and datalog intervals have not been set correctly.

• Do you know your gas exposure risks?

iNet Control will tell you which gas detectors had alarms, when they happened and where they happened. Use this data to identify and monitor high-risk areas, identify problems before they occur, and take action that keeps your people safe.

Detailed views identify the source of potential problems so you can take action, and save lives.

iNet E-mail Reports

Equipment Status Reports

A weekly report shows:
- Calibration status
- Days since last calibration
- Overdue calibrations
- Age of sensors
- Sensors with marginal reserves
- Calibration gas pressure status
- Calibration gas expiration

Warning Reports

Warning reports show if any scheduled events were missed (units not bump tested, not calibrated, not docked, etc.).

Summary Reports

Display gas alarm events – by gas detector, user, site, gas type, date, time, duration, concentration, etc.

Immediate Alerts

- Marginal or failed calibrations
- Failed oxygen bump tests
- Expired, low or empty calibration gas cylinders (optional – automatic replacement service)
- Alarm events (optional)

iNet Control is hosted over the Web; so there is no hardware or software to install. And, all upgrades are included.

iNet Pricing

A 48-month subscription locks in your pricing with no hidden costs. Your gas detection budget will be simple and predictable. An initial fee covers software licensing, installation, training, freight and associated travel expenses.

Hassle-free Equipment Upgrades

It's easy to get the latest technology when you renew your iNet subscription. Upgrade to next-generation gas detectors, or continue using the same products.

Fleet Size Flexibility

Should your needs change, you can always update your subscription by adding gas detectors, sensors, Docking Stations or accessories to your fleet.

For temporary needs, you can rent additional gas detectors for your iNet fleet. Rental periods and rates from weekly to monthly give you flexibility and convenience for short-term projects.

iNet customers reduce their instrument fleet by an average of ~20% because of limited downtime.

iNet READY

Multi-gas Detectors

MX6 iBrid™

Ventis™ MX4

Single Gas Detector

Tango™ TX1

GasBadge® Pro

GLOBAL LOCATIONS

OUR MISSION

Preserving human life on, above and below the earth

Delivering highest quality, best customer service . . .
every transaction, every time

ISO 9001:2008 CERTIFIED

ISO 14001:2004 CERTIFIED

INDUSTRIAL SCIENTIFIC

www.indsci.com

AMERICAS
Phone: +1-412-788-4353
1-800-DETECTS (338-3287) North America
Fax: +1-412-788-8353
info@indsci.com

ASIA PACIFIC
Phone: +65-6561-7377
Fax: +65-6561-7787
info@ap.indsci.com

EUROPE
Phone: +33-1-57-32-92-61
00-800-WORKSAFE (9675-7233) Europe
Fax: +33-1-57-32-92-67
customersupport@eu.indsci.com

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