



Air-Met & Allara operating as one

From November 1st 2009



Dear Customer,

I am pleased to announce that from 1st of November 2009 Air-Met Scientific Pty Ltd and Allara Instrument Hire Equipment Pty Ltd will officially operate as one. Our combination unites two market leaders, Air-Met in sales and service and Allara in equipment rental.

From the 1st of November we are uniquely positioned to provide our customers with the most comprehensive set of solutions available in Australia. The combined company will include solutions for equipment and consumable sales, equipment life cycle management, technical support, customer training, after sales service support, service contract management, on site equipment service, fixed systems and short and long term rental. The combined company will operate under the name Air-Met Scientific Pty Ltd and be headquartered in Nunawading Victoria.

What does this mean for you?

- A broader and deeper range of products to meet your business needs.
- A commitment to innovation, ensuring your next-generation technology solutions.
- Greater support and resources available Australia wide via our six offices.
- An equipment solutions partner with a long-term strategy for growth.

Our goal is to continue delivering innovative, high-quality products solutions in our current markets. To accomplish this, we will adhere to the established product roadmaps for our existing solutions while simultaneously exploring opportunities to provide you with additional value in new areas.

Although Air-Met and Allara have separate histories, they have always shared a common ownership and objective: to ensure absolute customer satisfaction. We remain dedicated to this objective now that we are operating as one. Your existing sales, service, rental and support contacts will remain unchanged, so you can use the same communication channels with which you are accustomed.

Air-Met and Allara is privileged to serve over 10,000 customers in Australia. The depth of our resources and the breadth of our reach are now stronger than ever. We take great pride in our reputation as a company with whom it is easy to do business. That will not change.

Rest assured that the company consolidation will be a gradual process, with no disruption to our customer service. We will continue to update you on our progress. We will present our expanded product portfolio to you over time. Look for your e-mail updates in the next few weeks.

We will continue working hard to earn your business, and I want to personally thank you for your loyalty and support. If you have questions, please don't hesitate to contact me directly.

Sincerely,

Simon Meers
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